The chart below is a list of issues currently facing the Canadian golf industry. The National Allied Golf Associations (NAGA) is monitoring the activity and progress of these issues with various national and provincial golf associations taking the lead with government where necessary. If you are aware of new legislation or changes to existing legislation that could affect our industry, we encourage you to contact <u>Jeff Calderwood</u>, CEO, NGCOA Canada and 2013-2014 NAGA Chair at 866-626-4262.

## NAGA GOVERNMENT ADVOCACY SUMMARY

Cart & Equipment	Jurisdiction	Status / Desired Outcome
Licensing Golf carts and equipment required to be licensed as motor vehicles similar to cars even though not traveling on roads, \$250/vehicle per year	British Columbia	<i>Issue resolved</i> : Exemption for golf course owners/operators; Exemption officially law as of June 2, 2011. Average savings of \$15K/year per golf course.
Entertainment Expense Allowance	Jurisdiction	Status / Desired Outcome
Golf not permitted as a tax- deductible business entertainment expense	Canada	<ul> <li>Ongoing: CRA to amend legislation to allow 50% deduction for businesses entertaining clients on the golf course.</li> <li><u>Federal Lobby Day focus</u>: June 7/11 - Lobby day launched the current strategy. Private Members Bill introduced Feb 16 by MP Randall Garrison, in process. Good momentum with ongoing meetings with MPs throughout Canada.</li> <li><u>Two full days on Parliament Hill</u> (Nov 28/29, 2012) Prebudget consultations; Lots of media exposure on the issue.</li> <li>Golf denied deduction in 2013 budget. Renewed lobby strategy continues.</li> </ul>
Fuel Tax	Jurisdiction	Status / Desired Outcome
Golf courses paying road tax on fuel despite not being licensed as road	Manitoba	Ongoing: Golf course owner/operator to be exempted from paying road tax on their fuel purchases.
Golf courses paying road tax on fuel despite not		Ongoing: Golf course owner/operator to be exempted
Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles	Manitoba New Brunswick Nova Scotia	Ongoing: Golf course owner/operator to be exempted from paying road tax on their fuel purchases.         Ongoing: Golf courses to be exempted from paying road
Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles Harmonized Sales Taxes	Manitoba New Brunswick Nova Scotia Jurisdiction	Ongoing: Golf course owner/operator to be exempted from paying road tax on their fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Status / Desired Outcome
Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles	Manitoba New Brunswick Nova Scotia	Ongoing: Golf course owner/operator to be exempted from paying road tax on their fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.
Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles Golf courses paying road tax on fuel despite not being licensed as road vehicles <b>Harmonized Sales Taxes</b> Implemented in July 2010; rescinded by general referendum May 1, 2012.	Manitoba New Brunswick Nova Scotia Jurisdiction	Ongoing: Golf course owner/operator to be exempted from paying road tax on their fuel purchases.       Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.       Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.         Ongoing: Golf courses to be exempted from paying road tax on fuel purchases.       Status / Desired Outcome         Issue resolved: BC golf course memberships, green fees       Status / Desired Outcome

Nutrient Management	Jurisdiction	Status / Desired Outcome
Manage the use of	Ontario	Ongoing: Allowance for reasonable practices to manage
nutrients on golf courses		fertilizer (mainly nitrogen, phosphorus and potassium) proximity to water.
Restriction on use of phosphorus in fertilizer	Prince Edward Island	Ongoing: Allowance for reasonable restrictions on proximity to water.
Pesticide Legislation	Jurisdiction	Status / Desired Outcome
<b>Re-Entry Time</b> : PMRA guidelines on length of time necessary before re- entering areas treated with various pesticide product applications	Canada	<i>Ongoing</i> : Have PMRA adopt more realistic and consistent requirements.
<b>Re-Entry Time</b> : PMRA guidelines on length of time necessary before re- entering areas treated with various pesticide product applications	British Columbia	Ongoing: Work Safe BC to adopt the PMRA label requirements for products with respect to its re-entry guideline.
To restrict cosmetic use of pesticides	British Columbia	<i>Issue resolved</i> : The Special Committee on Cosmetic Pesticides presented its report on May 17 <sup>th</sup> , 2012. Conclusion was that insufficient evidence was gathered to warrant a province-wide ban on pesticides for cosmetic purposes. Situation continues to be monitored.
To restrict cosmetic use of pesticides	Calgary	Issue resolved: Bylaw terminated by Council Dec 2009; new mayor & council elected 2010; issue may resurface
To restrict cosmetic use of pesticides	Manitoba	<i>Issue resolved</i> : New legislation passed by Province. Golf exempt at this point. IPM Certification may be required.
To restrict cosmetic use of pesticides; Bill 64	Ontario	<i>Issue resolved</i> : Golf exemptions from restrictions: IPM Accreditation required. Currently reviewing practicality of compliance with a view to recommend changes where justified.
To restrict cosmetic use of pesticides	Quebec	<i>Issue resolved</i> : Current standard for golf exemption is 3- year reduction plans. <i>Ongoing</i> : maintain or reduce record keeping requirements.
To restrict cosmetic use of pesticides	New Brunswick	<i>Issue resolved</i> : Golf exemption from restrictions: IPM Certification required. Ongoing implementation under Plant Health Atlantic.
To restrict cosmetic use of pesticides	Nova Scotia	<i>Issue resolved</i> : Provincial government endorsement of the use of a self-assessment tool developed by Atlantic Golf Superintendents Association and is recognized by licensed users. Golf exempt from new legislation restricting use of non-essential pesticides implemented in May 2010.
To restrict cosmetic use of pesticides	Prince Edward Island	Ongoing: Provincial standards for golf exemptions. IPM Certification as an acceptable standard. Issue being monitored. All products still available for use under IPM provisions.
To restrict cosmetic use of pesticides	Newfoundland	Ongoing: Monitoring provincial standard for golf exemptions.

Property Taxes	Jurisdiction	Status / Desired Outcome
Current value assessments	Edmonton	Defeated: Appeal dismissed with Alberta Municipal Affairs
increased due to unfair		to have City use an income-based model for assessment.
valuations		City may assess using any method they choose. Group
		has disbanded and courses are appealing on their own if
		required.
New current value	Saskatchewan	Issue resolved; Avoided new methodology yielding unfair
assessment methodology		increases (eff.2009); Requires province to address
by SAMA to increase to		inequality of assessment; New recommendation from
unfair valuations		association of municipalities is proposing 10% of assessed value.
Current value methodology	Ontario	Issue resolved: (1998-2012): Revised income approach
by MPAC caused	oritario	methodology yielded average of 35% reduction in current
increases to unfair		value assessments; Established NGCOA Canada/MPAC
valuations		review committee to review/monitor/ongoing;
		(2013-2016): Further reduction in current value
		assessments averaging an additional 10%.
Water	Jurisdiction	Status / Desired Outcome
Water Use and	Ontario	Ongoing: To avoid unreasonable water charges and
Conservation: Permits to take water;		conservation practices.
Section 34 of Ontario		
Water Resources Act		
Source Water Protection:	19 Ontario Regional	Ongoing: To avoid unreasonable conservation standards
Committees to Identify &	Committees	and practices to safeguard water supply.
protect threats to quality &		
quantity of water supply		
Weather Network	Jurisdiction	Status / Desired Outcome
Weather forecasting &	Canada	Ongoing: Requesting more favourable presentation of
reporting discourages play	Canada	golf forecasts. TWN has now agreed to launch a new Golf
		Index, more optimistic icons, PoNP to replace PoP, hourly
		updates, 1 km X 1 km grid, optional links to online tee
		sheets, optional webcam links, delivered on all mobile
		apps-web-TV, multilingual, national sponsor. First phase
		of improvements to the Golf Report launched spring '13.
		Additional enhancements to be phased in for '14 and '15
		golf seasons. Ongoing golf industry consultation.
Other Issues Being		
Monitored	Jurisdiction	Status / Desired Outcome
Child Fitness Tax Credit:	Canada	Issue resolved: Golf treated equally with other sports and
Golf not included with other		is eligible for the fitness credit.
sports	Canada	Opposing Calf Canada in an sin a second station in the
Funding for sport based on LTAD criteria	Canada	Ongoing: Golf Canada in ongoing communication with
Funding to support Golf	Canada	Sport Canada, COC and Own the Podium. Ongoing: Golf Canada in ongoing communication with
Canada's national		federal, provincial and municipal tourism bodies.
Championships		iousia, provincia and municipal tourion boulds.
Government	Canada	Ongoing: Ongoing monitoring of government golf facilities
Owned/Funded Golf		that allow for unfair advantages over privately owned
Facilities		operations.
Re:Sound Licensing	Canada	Partially resolved: Waiving 2 years' retroactive royalties
Fees for Music		and extended deadline for submission.
BC Liquor Control Branch:	British Columbia	Issue resolved: Bringing of liquor products to a golf
Golf courses being unfairly		course for auctioning at tournaments and fundraising events. This is now permissible.
targeted for aggressive		פיפחנס. דווס א ווטיש אפורווסטושל.
liquor inspections		

Liquor Primary licensed area: Expansion of service	British Columbia	<i>Issue resolved</i> : Golfers now able to purchase liquor from clubhouse service bar and carry out to the golf course. Additional means of sale other than beverage carts, take-out windows or kiosks.
Flooding in Alberta	Alberta	Ongoing: Change disaster relief regulations and interpretations for fairness to golf. Form a golf caucus to ensure that the AB golf industry has a voice in future legislation affecting the industry.
Accessibility Legislation: Monitoring compliance requirements	Ontario	Ongoing: Review and comment on the effects of all proposed legislative steps that will complete provincial long-term plan to permit accessibility for disabled persons to all buildings in Ontario.
AGCO Extended Hours	Ontario	<i>Ongoing</i> : Requesting extending morning hours for alcohol service on golf courses.
AGCO Liquor Inspections: Golf courses being unfairly targeted for aggressive liquor inspections	Ontario	Ongoing: Consistent application of regulation across regions; recognition of unique golf course conditions and BMPs to serve. 2011 saw much improved attitude and equitable enforcement across the province.
Red Tape	NAGA Ontario	Ongoing: Bring to the attention of various Provincial government agencies the growing, costly and needless red tape that accompanies many golf course regulatory requirements. Reduce red tape where deemed possible.
Golf recognition as a Seasonal Tourism Business	Nova Scotia	Ongoing: Businesses that are recognized as Tourism and are completely closed for at least 4 months receive a 25% reduction in Property taxes. Requesting golf facilities to apply by September 1 <sup>st</sup> .

Source: National Allied Golf Associations (NAGA)