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NGCOA

REVENUE TRACKER

AUGUST 2021

\$Revenues	%C from 2020
AUGUST	+6.0%
YTD	+25.1%
#Transactions	%C from 2020
AUGUST	-1.9%
YTD	+16.7%

MONTH: Revenues & transactions for the month [August 2021 vs. August]
YTD: Cumulative revenues & transactions for the calendar year to August 31 [2021 vs. 2020]

Data is total Visa, MC, Amex & Debit volume from over 800 NGCOA Canada member facilities. Does not include cash or cheque revenues or transactions.

\$Revenues	British Columbia	Alberta	Prairie	Ontario	Quebec	Atlantic
AUGUST	+5.6%	-7.6%	+0.6%	+6.3%	+13.5%	+46.3%
YTD	+38.7%	+16.0%	+21.8%	+17.8%	+29.2%	+37.9%

#Transactions	British Columbia	Alberta	Prairies	Ontario	Quebec	Atlantic
AUGUST	-2.9%	-10.9%	-3.9%	+0.1%	+9.1%	+7.7%
YTD	+31.0%	+12.7%	+18.8%	+6.7%	+30.9%	+22.1%

REPORT HIGHLIGHTS

Revenues in August increased 6% over 2020 but with some major regional differences evident. Atlantic Canada vastly outperformed their prior year with 46% higher volumes on about 8% transaction growth; mainly due to a much-needed recovery of accommodation business. Quebec was also relatively strong with dollar volumes up 13% on underlying 9% transaction growth. At the other end of the scale Alberta saw revenues decrease 7.6% and the Prairies were flat. Ontario and British Columbia enjoyed modest growth of about 6%. Nevertheless, National YTD Revenue increases over prior year are 25%, enjoyed by all regions of the country. This is largely due to early season increase in rounds played, augmented by improved F&B sales and likely an improved average rate.

August transactions decreased 1.9%, with declines in western regions more than offsetting the growth seen in Quebec and Atlantic. YTD Transactions remain 16.7% ahead of 2020 levels.