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**NGCOA**

## REVENUE TRACKER

### February 2021

\$Revenues	%C from 2020
<b>FEBRUARY</b>	<b>+3.5%</b>
<b>YTD</b>	<b>+3.6%</b>
#Transactions	%C from 2020
<b>FEBRUARY</b>	<b>-18.3%</b>
<b>YTD</b>	<b>-9.6%</b>

**MONTH:** revenues & transactions for the month [Feb 2021 vs. Feb 2020]  
**YTD:** Cumulative revenues & transactions for the calendar year to Feb 28 [2021 vs. 2020]

Data is total Visa, MC, Amex & Debit volume from over 700 NGCOA Canada member facilities. Report does not include cash or cheque revenue.

\$Revenues	British Columbia	Alberta	Prairies	Ontario	Quebec	Atlantic
<b>MONTH</b>	-	<b>-8.2%</b>	<b>+16.1%</b>	<b>+1.8%</b>	<b>+99.0%</b>	<b>+19.7%</b>
<b>YTD</b>	<b>+11.2%</b>	<b>+10.7%</b>	<b>+30.9%</b>	<b>-12.7%</b>	<b>+5.5%</b>	<b>+0.8%</b>

#Transactions	British Columbia	Alberta	Prairies	Ontario	Quebec	Atlantic
<b>MONTH</b>	<b>-1.4%</b>	<b>-35.5%</b>	<b>-8.7%</b>	<b>-47.8%</b>	<b>+43.2%</b>	<b>+21.2%</b>
<b>YTD</b>	<b>+26.6%</b>	<b>-25.4%</b>	<b>+5.4%</b>	<b>-52.5%</b>	<b>-55.3%</b>	<b>+13.7%</b>

### REPORT HIGHLIGHTS

The Prairies, Atlantic, and Quebec experienced significant year-over-year increases in revenues over February 2020. With COVID restrictions still in play in most of the country, the assumption can be made that these increases continue to be due to early membership and package sales reflecting golfs increased popularity in 2020.

British Columbia rounds and transaction numbers dropped slightly in February while revenues were unchanged suggesting that the average sale per transaction may have increased in February 2021. Ontario experienced a slight increase in revenues over 2020 while transaction numbers were significantly lower which also suggests an increase to average sale per transaction value in Ontario for February 2021.

Alberta experienced a slight drop in revenues over 2020 likely due to continued COVID-19 measures restricting indoor activities, dining, and the closure of simulators for recreational use.