



JULY 2021

\$Revenues	%C from 2020				
JULY	+15.8%				
YTD	+31.8%				
#Transactions	%C from 2020				
JULY	+5.3%				
YTD	+24.8%				

MONTH: Revenues & transactions for the month [July 2021 vs. July 2020] YTD: Cumulative revenues & transactions for the calendar year to July 31 [2021 vs. 2020]

Data is total Visa, MC, Amex & Debit volume from over 800 NGCOA Canada member facilities. Does not include cash or cheque revenues or transactions.

\$Revenues	British Columbia	Alberta	Prairie	Ontario	Quebec	Atlantic
JULY	+27.2%	+5.4%	+11.0%	+13.0%	+13.2%	+31.1%
YTD	+50.5%	+24.1%	+28.6%	+22.2%	+34.5%	+35.2%

#Transactions	British Columbia	Alberta	Prairie	Ontario	Quebec	Atlantic
JULY	+12.6%	+1.0%	+9.4%	+1.5%	+9.5%	+6.0%
YTD	+44.9%	+22.6%	+28.8%	+9.6%	+40.6%	+29.1%

REPORT HIGHLIGHTS

July saw continued double digit revenue increases in most regions of the country with Atlantic Canada posting the highest revenue increase at 31% likely due to lessening of travel restrictions that curtailed rounds played in 2020.

Nationally, YTD Revenue increases are over 31% with all regions of the country seeing double digit increases. This can largely be attributed to the 20% increase seen in rounds played with the balance likely resulting from better F&B sales and perhaps an improvement in average rate.

Nationally, Transaction growth was 5.3% for the month and 25% YTD, both lower than the revenue increases. That is indicative of price increases and possible coupling of payments which is common with pre-paid tee time bookings.