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NGCOA

REVENUE TRACKER

MAY 2021

\$Revenues	%C from 2020
MAY	+7.1%
YTD	+54.9%
#Transactions	%C from 2020
MAY	+35.9%
YTD	+73.5%

MONTH: Revenues & transactions for the month [May 2021 vs. May 2020]
YTD: Cumulative revenues & transactions for the calendar year to May 31 [2021 vs. 2020]

Data is total Visa, MC, Amex & Debit volume from over 700 NGCOA Canada member facilities. Does not include cash or cheque revenues or transactions.

\$Revenues	British Columbia	Alberta	Prairies	Ontario	Quebec	Atlantic
MAY	+61.4%	-12.2%	+3.6%	-19.5%	+62.8%	-16.1%
YTD	+72.2%	+47.1%	+51.7%	+38.1%	+112.9%	+42.6%
#Transactions	British Columbia	Alberta	Prairies	Ontario	Quebec	Atlantic
MAY	+67.9%	+18.1%	+65.9%	-7.4%	+158.5%	+56.7%
YTD	+92.3%	+70.8%	+89.6%	+28.8%	+226.2%	+88.5%

REPORT HIGHLIGHTS

Covid protocols, mandates, and public demand continued to have their effects on golf throughout the country in May. Overall revenues increased by 7%, with transactions up by 36%.

Quebec and British Columbia lead the way in May with revenue increases over 60%, mainly attributable to earlier course openings & membership sales in Quebec and better weather in British Columbia. Alberta, Ontario and the Atlantic region decreased from 2020 likely due to tighter restrictions on groups in Alberta, mandated closures Ontario thru to May 22, and later openings in Atlantic Canada.

The YTD revenue increase of 55% mainly reflects much stronger results in March & April, compared to 2020.